



**C.NICKLAUSSTARLING**  
YOUR YACHT & SPORTFISH SPECIALISTS

# VIKING Q3 2020 MARKET REPORT



## VIKING SOLD BOAT REPORT 3Q 2020

LENGTH	MAKE/ MODEL	YEAR	ORIGINAL PRICE	SOLD PRICE	LOCATION	SALES CYCLE
68 FT	VIKING 68 CONVERTIBLE	2009	\$1,949,000	\$1,725,000	DESTIN, FL	21 MONTHS
68 FT	VIKING 68 CONVERTIBLE	2020	\$5,549,000	\$5,549,000	ANNA MARIA, FL	2 MONTHS
66 FT	VIKING 66 ENCLOSED FLYBRIDGE	2014	\$2,895,000	\$2,750,000	OSTERVILLE, MA	11 MONTHS
65 FT	VIKING 65 CONVERTIBLE	2001	\$774,000	\$775,000	ORANGE BEACH, AL	16 MONTHS
65 FT	VIKING CONVERTIBLE	2004	\$899,000	\$864,000	SEABROOK, TX	31 MONTHS
65 FT	VIKING CONVERTIBLE	2003	\$749,000	\$650,000	HUNTINGTON BEACH, CA	16 MONTHS
64 FT	VIKING SPORTFISH	2008	\$1,425,000	\$1,335,000	PALM BEACH GARDENS, FL	3 MONTHS
64 FT	VIKING SPORTFISH	2007	\$1,440,000	\$1,300,000	STUART, FL	3 MONTHS
62 FT	VIKING CONVERTIBLE	2014	\$2,675,000	\$2,675,000	RIVIERA BEACH, FL	17 MONTHS
62 FT	VIKING 62 CONVERTIBLE	2015	\$3,495,000	\$3,250,000	ANNA MARIA, FL	6 MONTHS
62 FT	VIKING 62 CONVERTIBLE	2019	\$3,999,000	\$3,700,000	OCEAN CITY, NJ	11 MONTHS
61 FT	VIKING ENCLOSED BRIDGE	2002	\$769,000	\$700,000	FORT PIERCE, FL	2 MONTHS
61 FT	VIKING PRINCESS 61	2004	\$650,000	\$605,000	SAN DIEGO, CA	8 MONTHS
61 FT	VIKING 61 CONVERTIBLE	2006	\$1,075,000	\$990,000	ANNA MARIA, FL	3 MONTHS
61 FT	VIKING CONVERTIBLE	2003	\$595,000	\$585,000	SAVANNAH, GA	30 MONTHS
61 FT	VIKING 61 ENCLOSED BRIDGE	2001	\$729,000	\$640,000	PORT O CONNOR, TX	2 MONTHS
61 FT	VIKING 61 CONVERTIBLE	2001	\$749,000	\$749,000	ANNA MARIA, FL	2 MONTHS
60 FT	VIKING 60 ENCLOSED BRIDGE	2009	\$1,649,000	\$1,500,000	DELRAY BEACH, FL	3 MONTHS
60 FT	VIKING COCKPIT SPORTS YACHT	2000	\$299,000	\$270,000	CORONADO, CA	35 MONTHS
58 FT	VIKING PRINCESS SPORT CRUISER V58	2004	\$369,900	\$330,000	LAKE OZARK, MO	5 MONTHS
58 FT	VIKING CONVERTIBLE	2000	\$400,000	\$365,000	NORTH MIAMI BEACH, FL	4 MONTHS
58 FT	VIKING ENCLOSED BRIDGE	2000	\$599,000	\$550,000	CALIFORNIA	9 MONTHS
58 FT	VIKING 58 CONVERTIBLE	1994	\$329,000	\$290,000	CABO SAN LUCAS, MEXICO	5 MONTHS
56 FT	VIKING 56 CONVERTIBLE	2004	\$619,000	\$575,000	ANNA MARIA, FL	10 MONTHS
56 FT	VIKING 56 CONVERTIBLE	2005	\$745,000	\$700,000	DESTIN, FL	9 MONTHS
55 FT	VIKING CONVERTIBLE	2000	\$529,000	\$415,000	DANIA BEACH, FL	5 MONTHS
55 FT	VIKING CONV SPORT FISHER	1999	\$300,000	\$255,000	STUART, FL	8 MONTHS
55 FT	VIKING 55 MOTOR YACHT	1988	\$259,000	\$225,000	LITTLE RIVER, SC	9 MONTHS
53 FT	VIKING SPORT CRUISERS V53	2007	\$495,000	\$460,000	WAREHAM, MA	15 MONTHS
52 FT	VIKING 52 CONVERTIBLE	2002	\$535,000	\$465,000	BOCA RATON, FL	1 MONTHS
52 FT	VIKING 52 CONVERTIBLE ~ SEAKEEPER	2002	\$639,900	\$550,000	FORT LAUDERDALE, FL	2 MONTHS
52 FT	VIKING 52	2002	\$625,000	\$600,000	HOBE SOUND, FL	9 MONTHS
52 FT	VIKING 52 CONVERTIBLE	2002	\$539,000	\$475,000	FORKED RIVER, NJ	8 MONTHS
52 FT	VIKING 52 SPORT YACHT	2007	\$995,000	\$950,000	STATEN ISLAND, NY	4 MONTHS
52 FT	VIKING 52 CONVERTIBLE	2003	\$675,000	\$645,000	AQUEBOGUE, NY	3 MONTHS
52 FT	VIKING 52 CONVERTIBLE	2004	\$499,000	\$442,500	NEW LONDON, CT	4 MONTHS
52 FT	VIKING 52 CONVERTIBLE SF W/SEA-KEEPER	2005	\$979,000	\$900,000	FORT LAUDERDALE, FL	16 MONTHS
52 FT	VIKING 52 CONVERTIBLE	2005	\$499,000	\$425,000	ARANSAS PASS, TX	11 MONTHS
50 FT	VIKING 50 CONVERTIBLE - PAINTED	2001	\$449,000	\$410,000	NEW SMYRNA BEACH, FL	8 MONTHS
50 FT	VIKING 50 CONV SPORT FISHER	2011	\$1,149,000	\$1,040,000	GULF BREEZE, FL	4 MONTHS
50 FT	VIKING 50 CONV SPORT FISHER	2012	\$1,299,000	\$1,225,000	FAJARDO, PUERTO RICO	13 MONTHS

## VIKING SOLD BOAT REPORT 3Q 2020 (CONTINUED)

LENGTH	MAKE/ MODEL	YEAR	ORIGINAL PRICE	SOLD PRICE	LOCATION	SALES CYCLE
50 FT	VIKING 50	2003	\$465,000	\$375,000	SAINT LUCIA	142 MONTHS
50 FT	VIKING 50 CONV SPORT FISHER	2001	\$439,000	\$405,000	FREEPORT, NY	3 MONTHS
50 FT	VIKING MOTOR YACHT	1990	\$270,000	\$250,000	ISLE OF PALMS, SC	2 MONTHS
50 FT	VIKING 50 CONV SPORT FISHER	1992	\$245,000	\$235,000	CHARLESTON, SC	22 MONTHS
50 FT	VIKING 50 CONV SPORT FISHER	1999	\$199,000	\$185,000	LEAGUE CITY, TX	2 MONTHS
50 FT	VIKING 50 CONVERTIBLE	2009	\$1,050,000	\$875,000	PALM BEACH, FL	9 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	1988	\$159,999	\$146,000	BRADENTON, FL	3 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	2017	\$1,495,000	\$1,495,000	TREASURE ISLAND, FL	22 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	1988	\$87,000	\$65,000	ORANGE BEACH, AL	39 MONTHS
48 FT	VIKING 48 VIKING SPORT TOWER	2018	\$1,749,000	\$1,625,000	FORT LAUDERDALE, FL	12 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	2003	\$669,000	\$600,000	FLORIDA	13 MONTHS
48 FT	VIKING 48 SPORT TOWER	2017	\$1,725,000	\$1,600,000	ALBANY NASSAU, BAHAMAS	25 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	2005	\$560,000	\$520,000	LIGHTHOUSE POINT, FL	14 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	2005	\$560,000	\$530,000	DELRAY BEACH, FL	27 MONTHS
48 FT	VIKING 48	1989	\$159,900	\$115,000	NEWINGTON, NH	3 MONTHS
48 FT	VIKING 48 OPEN	2017	\$1,674,000	\$1,595,000	OSTERVILLE, MA	17 MONTHS
48 FT	VIKING 48 CONV SPORT FISHER	2019	\$1,849,000	\$1,700,000	FORT MYERS, FL	2 MONTHS
47 FT	VIKING 47 CONVERTIBLE	1998	\$249,000	\$230,000	GALVESTON, TX	146 MONTHS
46 FT 6 IN	VIKING SPORT CRUISERS 46 FLYBRIDGE SPORT CRUISER	2000	\$229,900	\$230,000	MARINA DEL REY, CA	9 MONTHS
46 FT	VIKING 46 BILLFISH	2020	\$1,623,778	\$1,623,778	CAPE MAY, NJ	1 MONTHS
46 FT	VIKING CONVERTIBLE	2015	\$1,145,000	\$905,000	FORT LAUDERDALE, FL	18 MONTHS
45 FT	VIKING 45 CONVERTIBLE	2003	\$425,000	\$425,000	CHARLESTON, SC	11 MONTHS
45 FT	VIKING PRINCESS 45 FLYBRIDGE	1997	\$159,000	\$125,000	NORTH MYRTLE BEACH, SC	24 MONTHS
45 FT	VIKING 45 OPEN	2004	\$424,444	\$355,000	PENSACOLA, FL	29 MONTHS
45 FT	VIKING 45 OPEN	2009	\$625,000	\$590,000	ORANGE BEACH, AL	2 MONTHS
44 FT	VIKING 44 AFT CABIN MOTOR YACHT	1986	\$99,900	\$77,000	CAPE HAZE, FL	60 MONTHS
44 FT	VIKING 44 CONVERTIBLE	2020	\$1,740,000	\$1,740,000	BRIELLE, NJ	24 MONTHS
44 FT	VIKING 44 MOTOR YACHT	1989	\$59,900	\$59,900	RED BANK, NJ	12 MONTHS
44 FT	VIKING 44 MOTOR YACHT	1989	\$138,500	\$125,000	NEW BALTIMORE, NY	18 MONTHS
43 FT	VIKING 43 DOUBLE CABIN MOTOR YACHT	1978	\$39,900	\$30,000	MICHIGAN	1 MONTHS
43 FT	VIKING 43 CONVERTIBLE	1990	\$89,900	\$80,000	KNOXVILLE, TN	3 MONTHS
43 FT	VIKING 43 OPEN	1998	\$259,000	\$235,000	MIAMI, FL	1 MONTHS
43 FT	VIKING 43 CONVERTIBLE	2001	\$325,000	\$300,000	AMITY HARBOR, NY	7 MONTHS
43 FT	VIKING 1997/2008 WITH SEAKEEPER	1997	\$367,500	\$350,000	MOUNT PLEASANT, SC	7 MONTHS
43 FT	VIKING 43 CONVERTIBLE	1993	\$159,000	\$148,000	OKEECHOBEE, FL	2 MONTHS
43 FT	VIKING 43 OPEN	1998	\$149,000	\$135,000	TRINIDAD, TRINIDAD AND TOBAGO	10 MONTHS
42 FT	VIKING 42 OPEN	2013	\$599,000	\$550,000	MIAMI, FL	2 MONTHS
42 FT	VIKING 42 OPEN	2016	\$895,000	\$835,000	EAST GREENWICH, RI	6 MONTHS
41 FT	VIKING CONVERTIBLE	1988	\$65,000	\$60,000	ANNAPOLIS, MD	15 MONTHS
41 FT	VIKING 41 CONV SPORT FISHER	1985	\$77,500	\$66,600	MILFORD, CT	46 MONTHS
41 FT	VIKING 41 CONV SPORT FISHER	1989	\$99,900	\$84,000	PORT CLINTON, OH	11 MONTHS

## VIKING SOLD BOAT REPORT 3Q 2020

LENGTH	MAKE/MODEL	YEAR	ORIGINAL PRICE	SOLD PRICE	LOCATION	SALES CYCLE
40 FT	VIKING 40 SPORTFISH W 465 YANMAR'S	1977	\$49,500	\$38,000	FORKED RIVER, NJ	4 MONTHS
38 FT	VIKING 38 BILLFISH	2020	\$935,000	\$935,000	CAPE MAY, NJ	12 MONTHS
37 FT	VIKING 37 BILLFISH	2019	\$899,000	\$850,000	BOCA GRANDE, FL	3 MONTHS
37 FT	VIKING 37 BILLFISH	2017	\$899,000	\$899,000	ANNA MARIA, FL	1 MONTHS
35 FT	VIKING 35 FT CONVERTIBLE (DIESEL POWER!)	1987	\$127,500	\$127,500	LINDENHURST, NY	5 MONTHS
35 FT	VIKING 35 CONVERTIBLE	1984	\$34,900	\$22,000	MARINETTE, WI	25 MONTHS
35 FT	VIKING 35' CONVERTIBLE	1986	\$32,900	\$30,000	PENSACOLA, FL	2 MONTHS
35 FT	VIKING 35 CONVERTIBLE VERY CLEAN	1987	\$67,500	\$55,000	FORKED RIVER, NJ	13 MONTHS
35 FT	VIKING 35 CONVERTIBLE	1983	\$34,900	\$29,500	PORT CLINTON, OH	2 MONTHS
35 FT	VIKING 35 FT CONVERTIBLE (DIESEL POWER!)	1986	\$59,900	\$52,500	NEW ROCHELLE, NY	15 MONTHS
35 FT	VIKING 35 CONVERTIBLE	1988	\$39,900	\$26,000	PORT CLINTON, OH	6 MONTHS

## OVERVIEW

The brokerage market closed out the first half of 2020 with the most dramatic rebound the marine industry has ever experienced. To say these have been uncertain, unexpected times - as all familiarities, including how the industry sells, are turned on their head - is an understatement.

While the first quarter of this year was compromised due to canceled boat shows, closed businesses, halted manufacturing and restricted access to waterways, the market rebounded in an unprecedented way. Sales for brokerage Vikings is up over 42% year over year.

# 93

Total Amount of Vikings Sold

# \$727,358

Average Value of Viking Sold

# \$67,644,278

Total Value of Vikings Sold

